

VISIT SOUTH DEVON

MEMBERSHIP PACK 24/25

OKEHAMPTON CREDITON HONITON OKEHAMPTON EXETER DARTMOOR DAWLISH TAVISTOCK TOTNES ENGLISH RIVIERA PLYMOUTH IVYBRIDGE DARTMOUTH SEATON EXMOUTH NEWTON ABBOT TOTNES ENGLISH RIVIERA DARTMOUTH LIVYBRIDGE DARTMOUTH

Who Are We?

Visit South Devon is the Official
Destination Marketing Organisation
for the region. We provide the no 1.
resource for both visitors and media
on places to visit, events,
accommodation, attractions, places
to eat & more.

We are a not for profit Community Interest Company (CIC) working to promote the region to National and International markets for the benefit of local businesses and the tourism economy.

07590 570007 | louise@visitsouthdevon.co.uk www.visitsouthdevon.co.uk



2023 WEBSITE STATS & MORE

2.2 million pageviews1.3 million sessions1.0 million users

80% UK users
20% International users

28K e-newsletter subscribers



15K followers



23K followers



25.9K followers

Why Join Visit South Devon?

Promotional listing on the website for 12 months

Participate in press trips and familiarisation visits

Inclusion in national press releases

Access exclusive offers from our Business Services Partners

Invitations to networking events, conferences, Travel Trade and Group Travel shows*

Promote your business through our e-newsletter* **

Add special offers to the website**

Make your business bookable through our website**

Advert in the South Devon Visitor Guide (online only)*

Provide guest blog posts

Submit an unlimited number of events to the 'What's On' section of the website

Participate in competitions with VSD

Provide content to be posted on VSD social channels and

engagement from VSD accounts

Instagram stories takeover

*Additional cost **Included in higher level packages

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MEMBERSHIP OPTIONS

Visit South Devon offers a 12 month membership at 4 different levels. The below table explains the different range of features, benefits and exposure of each level.

ALL PRICES EXCLUDE VAT

| PACKAGE | BRONZE | SILVER | GOLD | PLATINUM |
|--|--------------|--------------|--------------|--------------|
| WHAT'S INCLUDED | £235 +VAT | £370 +VAT | £550 +VAT | £995 +VAT |
| Listing Details Website link, email link, contact details, opening times, map, pricing, mobile & desktop | Yes | Yes | Yes | Yes |
| Number of Images These may be changed as often as you like | 1 | 5 | 15 | 25 |
| Description | Unlimited | Unlimited | Unlimited | Unlimited |
| Priority in Search Results | 4th | 3rd | 2nd | 1st |
| Extranet Login Ability to edit your own listing | Yes | Yes | Yes | Yes |
| Event Listings | Unlimited | Unlimited | Unlimited | Unlimited |
| Social Media Support Option to send prepared content to be posted on VSD channels & access to the VSD Members Facebook group | Yes | Yes | Yes | Yes |
| Branding Use of our branding for your own marketing, member sticker for your website & window | Yes | Yes | Yes | Yes |
| Team Visit Blog post and social media coverage by us after a complimentary visit to your business | Yes | Yes | Yes | Yes |
| TripAdvisor* TripAdvisor reviews appear on your listing | | Yes | Yes | Yes |
| Travel Directions, Facilities, Awards/Grading & 'Add to Itinerary Button'* | | Yes | Yes | Yes |
| Online Availability & Booking (e.g TXGB) or 'Book Now' Button* | | Yes | Yes | Yes |
| 'What's Nearby' Carousel | | Yes | Yes | Yes |
| Special Offers | | Yes | Yes | Yes |
| 'Highlights' Carousel/Map | | | Yes | Yes |

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MEMBERSHIP OPTIONS

MEMBERSHIP TABLE CONTINUED

| PACKAGE | BRONZE | SILVER | GOLD | PLATINUM |
|---|----------------|----------------|---|---|
| WHAT'S INCLUDED | £235 +VAT | £370 +VAT | £550 +VAT | £995 +VAT |
| Video Content on Your Listing | | | Yes | Yes |
| External Links/Brochures/Menus | | | Yes | Yes |
| Social Media Feeds Your Twitter & Facebook feeds appear alongside your listing | | | Yes | Yes |
| Inclusion in Group Travel Campaign Separate listing in Group Travel section of the site | | | Yes (Gold level listing) | Yes (Platinum level listing) |
| Additional Listings* Add pages in other categories to promote other areas of your business e.g restaurant, spa, shop or additional accommodation (must be at same address) | | | 2 included (Gold level listings) | Unlimited (Platinum level listings) |
| Homepage MPU Banner Advert | £125 per month | £100 per month | 1 month included (£75 per month) | 3 months included (£50 per month) |
| Category Page MPU Banner Advert** | £100 per month | £75 per month | 3 months included (£50 per month) | 6 months included (£25 per month) |
| 'Don't Miss' Promotional Advert** | £75 per month | £50 per month | £25 per month | 12 months included |
| Feature in Consumer Newsletter** 150 words and 1 image OR Banner advert in an orientation of your choice | £75 per month | £50 per month | £25 per month | 1 included |

^{*}Conditions apply - please ask for details. **Subject to availability.

Additional Advertising

BIR

We have plenty of additional advertising opportunities for both members and non-members, including different banners, press visits from us, competitions and more. Please see our Rate Card for those prices or for more information, please just get in touch.

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